

**STATE
STAT**



MARYLAND

Overall Progress



PROGRESSING ►

Actual Per Capita Peak Demand (kW)

2012	2.28 kW
2007	2.56 kW

10.8% REDUCTION ▲

Actual Per Capita Consumption (MWh)

2012	11.21 MWh
2007	12.38 MWh

9.4% REDUCTION ▲

MWh Saved by State and Utility Programs

2015 Target	8,302,965 MWh
Progress through 2012	2,251,510 MWh

27.1% OF GOAL ►

Winners of the FY 2013 Maryland Energy Cup:

DHMH

Health &
Mental
Hygiene

First Place in Total Energy Reduction:
47% reduction in total energy use since 2008

SHA

State
Highway
Administration

First Place in Electricity Reduction:
28% reduction in electricity use since 2008

DPSCS

Public
Safety &
Correctional
Services

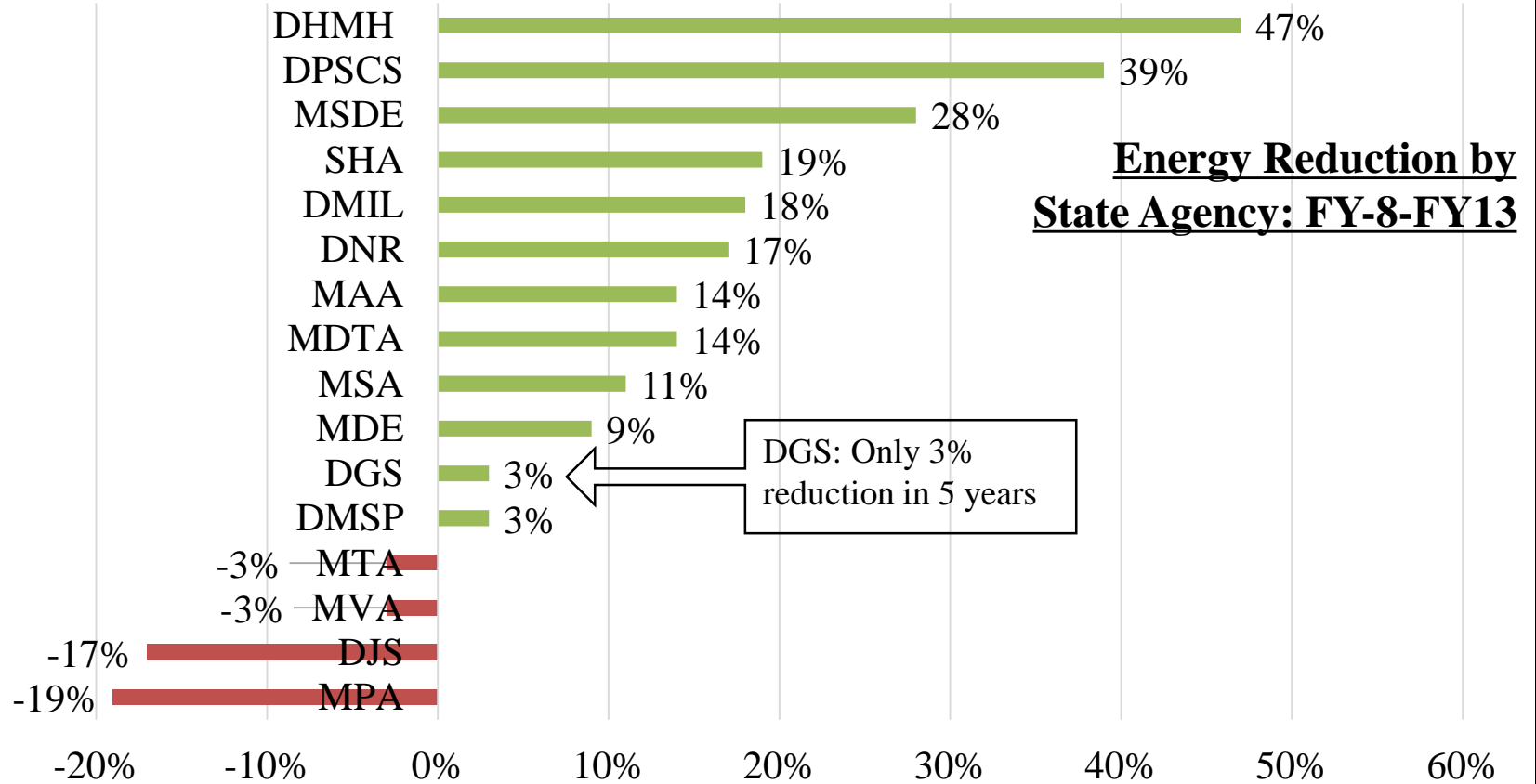
Most Improved in Energy Reduction:
From 9th place to 2nd place for total energy reduction

Maryland
Military
Department

Energy Database Participation Award:
IDs poor performing facilities and track successes

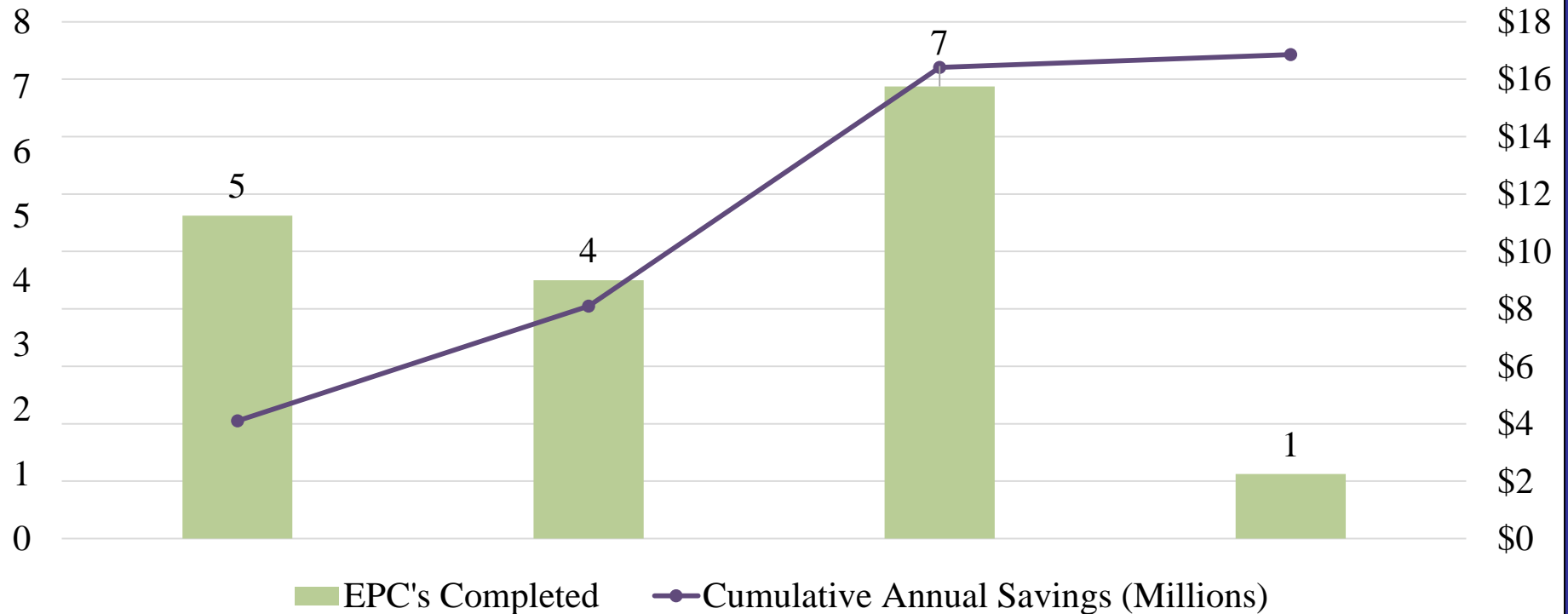
*"We're showing that State government can take an active role
in reducing energy use and in turn help save taxpayer dollars..."*

DGS Secretary Alvin C. Collins



2013: 1 EPC completed

Cumulative energy savings increased only \$451K



Outstanding Energy Performance Contracts: Non-Education

Agency	No. of Buildings	Status	Expected Completion Date
Port Administration	50 buildings including World Trade Center	Contract modification going to BPW to complete project	4/30/2013
SHA- I	72 buildings (including shops/garages/salt domes, rest areas, etc) ,8604 sign lights	Facilities and Sign lights- Under construction	10/21/14
SHA- II	Traffic signals at 2160 intersection	Traffic signal not approved by SHA	
Motor Vehicle Administration		Phase I, 35% Submittal Review , Phase I Proposal Due 01/15/2014	
DHMH Holly Center		Phase I , 35% Submittal Review, Phase I Proposal Due 02/25/2014	
Department of Juvenile Services		Pre- Phase I Audit Evaluation	
Springfield Hospital		Pre- Phase I Audit Evaluation	
Thomas B. Finan Center		Pre- Phase I Proposal Due 02/05/2014	



Small Business Reserve Program Criteria

To take advantage of the program, a business must meet the following criteria:

- Is **independently owned** and **operated**;
- Is **NOT a broker**;
- Is **NOT a subsidiary of another business**;
- Is **NOT dominant in its field of operation**; AND

- The **wholesale operations** of the business did not employ more than 50 persons,
- The **retail operations** of the business did not employ more than 25 persons,
- The **manufacturing operations** of the business did not employ more than 100 persons,
- The **service operations** of the business did not employ more than 100 persons,
- The **construction operations** of the business did not employ more than 50 persons,
- The **architectural and engineering services** of the business did not employ more than 100 persons, **OR**

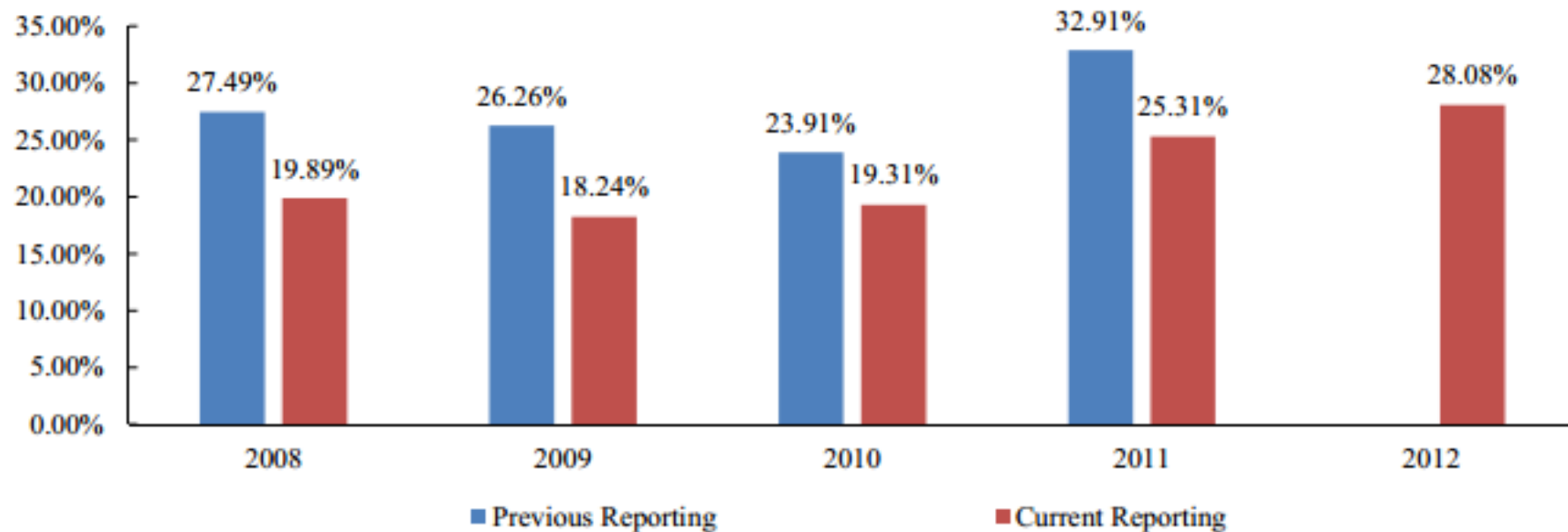
- The gross sales of the **wholesale operations** of the business did not exceed an average of \$4,000,000 in its more recently completed 3 fiscal years*;
- The gross sales of the **retail operations** of the business did not exceed an average of \$3,000,000 in its most recently completed 3 fiscal years*;
- The gross sales of the **manufacturing operations** of the business did not exceed an average of \$2,000,000 in its most recently completed 3 fiscal years*;
- The gross sales of the **service operations** of the business did not exceed an average of \$10,000,000 in its more recently completed 3 fiscal years*;
- The gross sales of the **construction operations** of the business did not exceed an average of \$7,000,000 in its most recently completed 3 fiscal years*.
- The gross sales of the **architectural and engineering services** of the business did not exceed an average of \$4,500,000 in its most recently completed 3 fiscal years*.

2001 Water Conservation Executive Order

- State facility water conservation will be phased-in, beginning with a usage reduction goal of 7% by 2003; 8% by 2005; 9% by 2007 and achieving 10% by 2010.
- All State-owned and leased facilities will submit to a water use audit, including an inventory of all water fixtures and other water devices. Follow up water audits will be required every year and flow meters will be used to determine compliance with water use goals.
- Each State agency will also be required to submit water conservation plans to the Maryland Department of the Environment (MDE) by October 1, 2001. The plans must include the purchase of water-efficient plumbing fixtures and appliances when new or replacement products are needed; the timely detection and repair of leaks in plumbing; and installation of efficient landscape design and irrigation techniques.



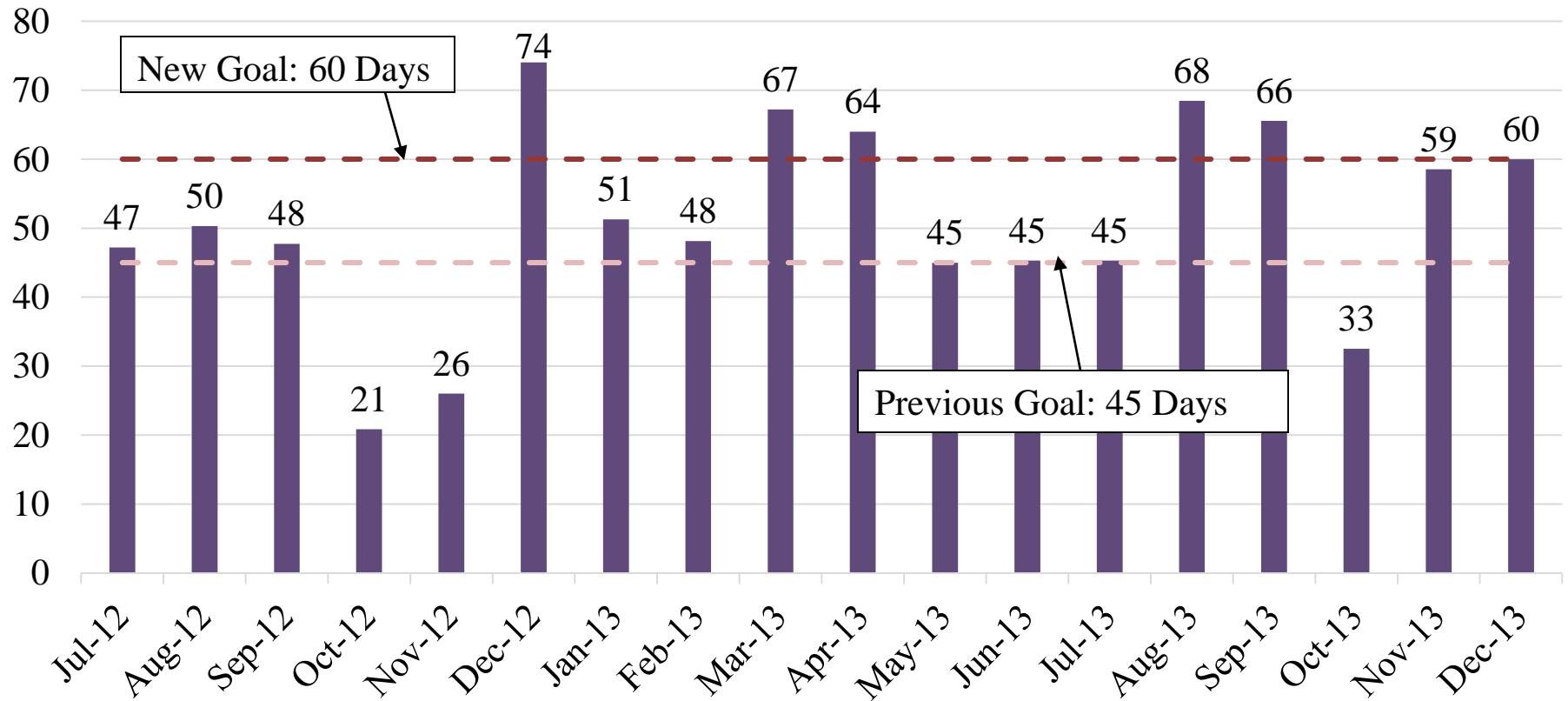
All StAR (State Agency) Recycling Rates



**Sample Construction Procurement Timeline:
Roof Replacement at Hagerstown Correctional Complex**

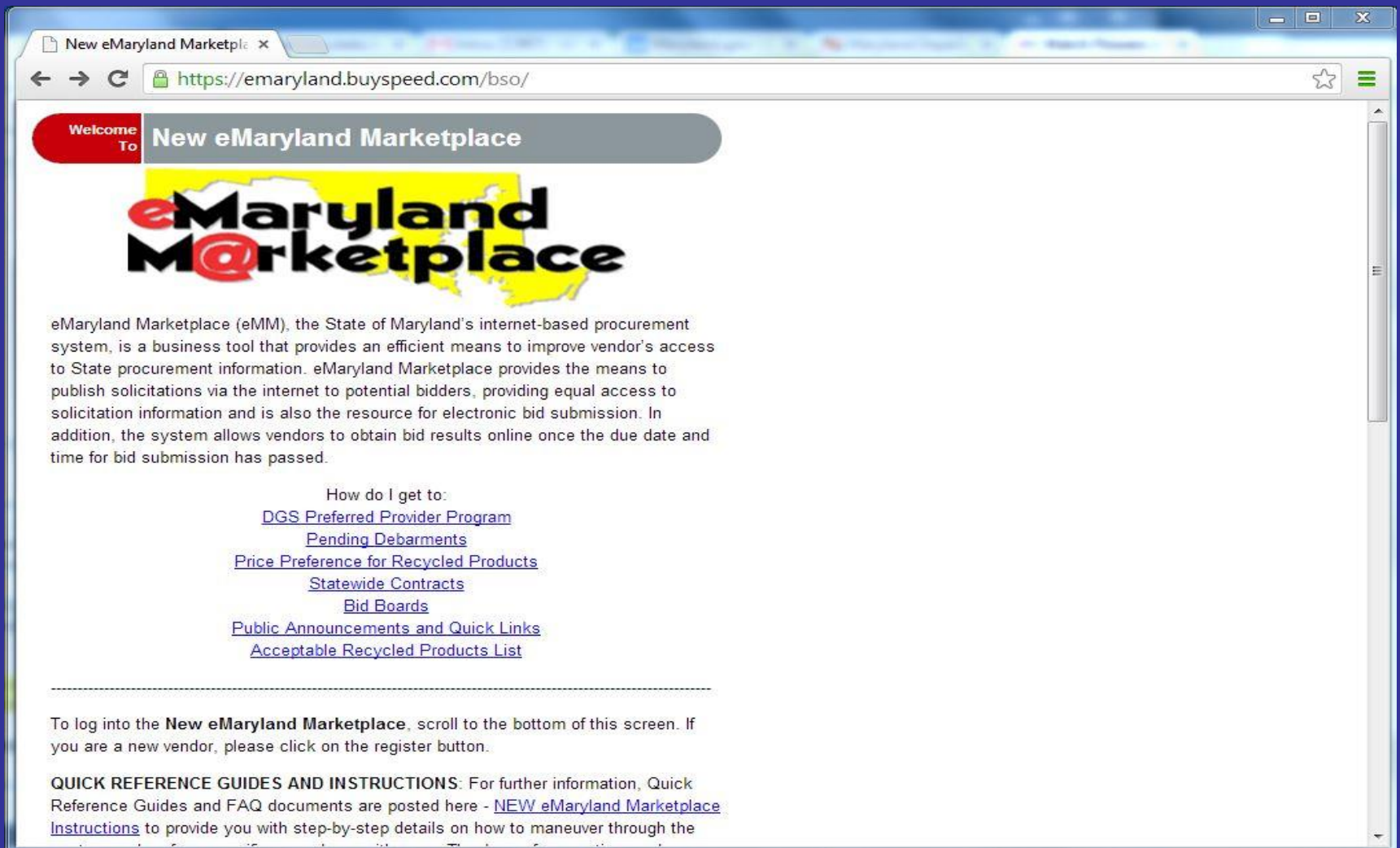
Date	Action Item	Min. Time Required
7/22/13	Project Posted on eMM	COMAR: Min. 21 advertising days
8/05/13	Pre-bid Conference	
8/9/13	Addendum 1 issued	
8/14/13	Addendum 2 issued	
8/21/13	eMM Bid Opening	Evaluation: Avg. 5 days
8/22/13	SDAT Tax Verification	
9/3/13	Additional Information Requested from Bidder	
9/6/13	MBE Submitted for Approval	Avg. 10 days for review and response
9/26/13	PO Recommendation to Award Sent to PM	
11/6/13	BPW Date	All contracts must be submitted 30 days in advance to be considered for the BPW.
11/14/13	Contract Signed	

Procurement Time at 60 Days in December; Procurement Goal Revised from 45 to 60 Days



Architecture/Engineering Sample Procurement Timeline

No. of Days	Action
1	Notice posted at EMaryland Marketplace and Daily Record
15	Letter of interest due- list closed
20	Site visit
34	Team data due
35-39	Qualification Committee meeting
36-38	Qualification Committee's report ranking the firms sent to Secretary for review
43	Ranking of all firms prepared
44-66	GPSSB (General Professional Services Selection Board)- Acknowledges Letter of Certification, establishes ranking of firms, and authorizes beginning of negotiations
51-73	Pre-proposal Meeting
65-87	Price proposal due
88-89	Price proposal evaluation
88-89	Preliminary negotiation meeting
119	Final negotiation meeting
120	Final price proposal due
125-142	GPSSB Meeting- Receive Negotiation Report for recommendation to BPW
155-172	BPW Meeting- Act on GPSSC recommendation



NEW SMALL BUSINESS RESERVE CRITERIA: Beginning October 1, 2012, the qualification to be certified as a small business in the Maryland Small Business Reserve Program will change. You may view the new qualification criteria by clicking the link below:

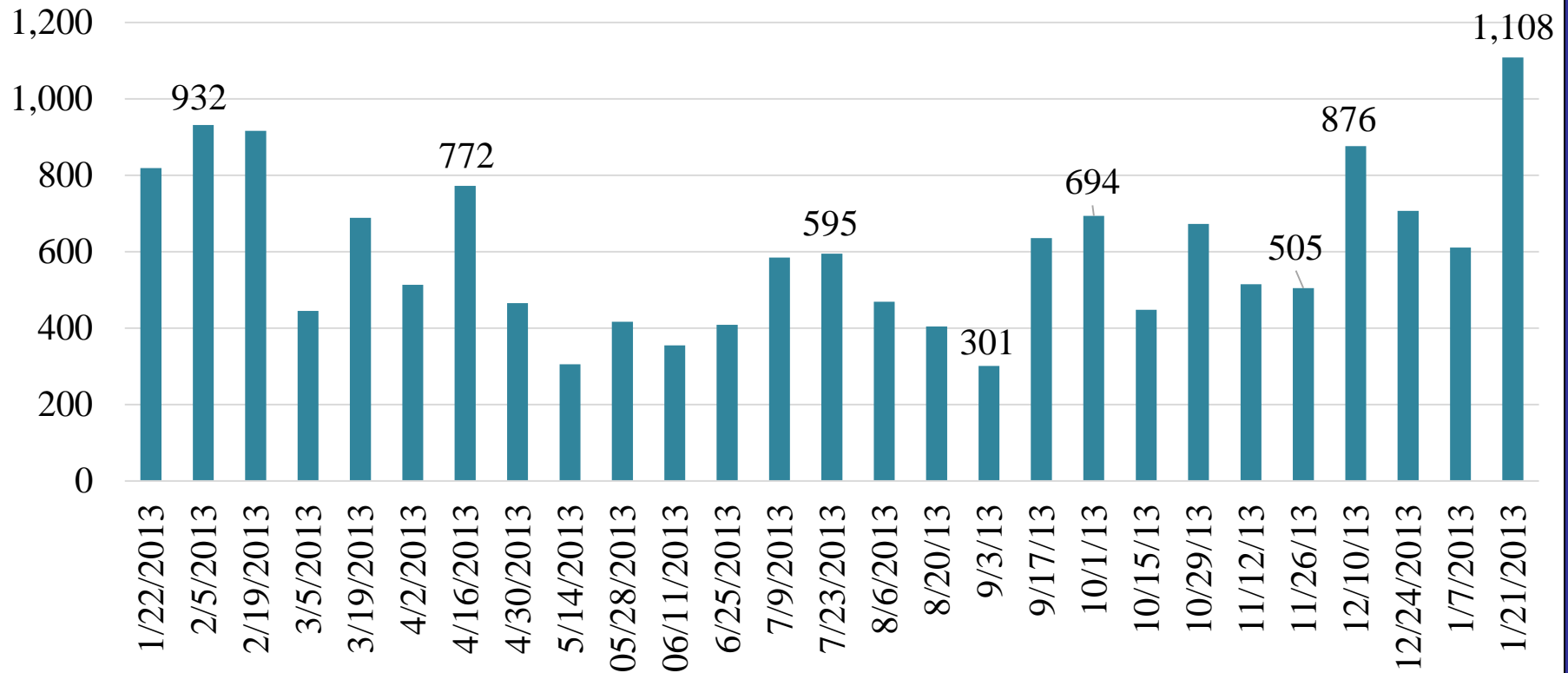
[New Small Business Reserve\(SBR\) Qualification Criteria](#)

Welcome
To

New eMaryland Marketplace

**eMaryland
M@rketplace**

1,108 Overtime Hours in Facility Ops & Maintenance in 2 Weeks Up 81% since Early December; Equivalent to 138.5 FTE Days



Facilities Operation and Mgmt, Overtime Breakdown 1/8-1/21/14

Total for the 2-Week Period: 1,108 Hours

